

August 2019 Sales 3

September 04, 2019

TOYOTA U.S. HYBRID SALES SUMMARY								
August 2019								
	-- CURRENT MONTH --				-- CALENDAR YEAR TO DATE --			
	2019	2018	DSR %	VOL%	2019	2018	DSR %	VOL%
TOYOTA PRIUS HYBRID	8,261	8,111	-1.8%	1.8%	44,094	61,547	-28.7%	-28.4%
TOYOTA COROLLA HYBRID	2,211	0	0.0%	0.0%	9,474	0	0.0%	0.0%
TOYOTA CAMRY HYBRID	2,419	2,539	-8.1%	-4.7%	18,583	15,734	17.5%	18.1%
TOYOTA AVALON HYBRID	513	606	-18.4%	-15.4%	4,755	5,435	-12.9%	-12.5%
TOYOTA MIRAI	98	116	-18.5%	-15.5%	1,187	996	18.6%	19.2%
TOYOTA HIGHLANDER HYBRID	2,029	1,045	87.2%	94.2%	11,590	10,057	14.7%	15.2%
TOYOTA RAV4 HYBRID	13,881	5,058	164.6%	174.4%	53,733	32,536	64.4%	65.2%
LEXUS ES HYBRID	961	418	121.7%	129.9%	5,778	2,875	100.0%	101.0%
LEXUS GS HYBRID	0	6	-100.0%	-100.0%	7	33	-78.9%	-78.8%
LEXUS UX HYBRID	865	0	0.0%	0.0%	5,452	0	0.0%	0.0%
LEXUS NX HYBRID	898	921	-6.0%	-2.5%	5,961	5,562	6.6%	7.2%
LEXUS RX HYBRID	1,622	1,650	-5.2%	-1.7%	10,161	8,941	13.1%	13.7%
LEXUS LS HYBRID	10	22	-56.2%	-54.6%	118	241	-51.3%	-51.0%
LEXUS LC HYBRID	2	5	-61.4%	-60.0%	22	79	-72.3%	-72.2%
LEXUS CT HYBRID	0	0	0.0%	0.0%	0	4	-100.0%	-100.0%
TOTAL TMNA HYBRID	33,770	20,497	58.9%	64.8%	170,915	144,041	18.1%	18.7%
TOTAL TOYOTA HYBRID	29,412	17,475	62.3%	68.3%	143,416	126,306	13.0%	13.6%
TOTAL LEXUS HYBRID	4,358	3,022	39.1%	44.2%	27,499	17,735	54.3%	55.1%